

2 July 2015

BATM Advanced Communications Limited
(“BATM” or “the Group”)

BATM wins c.\$3.7m cyber security contract

Chosen as sole supplier to provide hardware and software cyber solution for government agency

BATM Advanced Communications Limited (LSE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that it, together with Celare, the Group’s cyber security subsidiary, has been awarded a significant contract as the sole supplier for the delivery of a cyber-security solution to a government defense ministry. The contract is, initially, worth approximately \$3.7m, but the Group expects this to increase to over \$10m by 2017, with a total value estimated by the customer of approximately \$20m over the coming five years.

BATM was awarded the contract following a rigorous proof of concept (POC) programme, conducted over a two-year period, in which its solution was deemed the best-of-breed amongst its peers. The Group will commence supplying the cyber solution, based on BATM’s 10G networking platform and its proprietary software, in Q4 2015, which it expects to complete in Q2 2016. Installation is scheduled to be conducted in 2016.

In addition to the 10G networking platform to be deployed for this customer, Celare has developed other solutions that enable comprehensive network monitoring for detecting, investigating and analysing network threats and advanced persistent threats (APTs), which are undergoing POC programmes with potential customers. Unknown threats are detected based on complex algorithms for identifying network anomalies.

Dr Zvi Marom, Chief Executive Officer of BATM, said: “We are delighted to have been chosen to deliver this contract. Our selection as sole supplier by this government, after facing tough competition and satisfying extensive technological requirements, reflects the superiority of our offer. As the threat of cyber attacks continues, we believe that the demand for our technology will continue to grow from other governments and several different agencies as well as strategic utilities.”

Enquiries

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