

2 November 2016

BATM Advanced Communications Limited
(“BATM” or “the Group”)

BATM awarded multi-year contract for ICT network solution in Australia

BATM Advanced Communications Limited (LSE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces that its wholly-owned Telco Systems (“Telco”) subsidiary has been awarded a contract, by a major provider of high-speed network and ICT services to education and research facilities in Australia (the “Customer”), to provide a managed MPLS solution.

The contract, which was awarded after a successful Proof-Of-Concept (POC), is expected to be worth between US\$1.5m-US\$2.25m to be delivered over a three-year period, commencing in November 2016. There is also an option for it to be extended to five years with the potential for additional orders of at least the same magnitude.

The Customer’s network connects education and research institutions throughout Australia as well as with their global peers – facilitating collaboration nationwide and internationally. Under the terms of the contract, the Group will provide its aggregation and demarcation products and services to upgrade the existing network, and replace the two incumbent global technology providers.

Dr. Zvi Marom, CEO of BATM, said: “We are delighted to have been awarded this contract, which reflects our ability to offer a high-quality solution that is flexible and can adjust to the network needs of the Customer. They are renowned architects, builders and operators of world-class network infrastructure for research and education so we are honoured that they have chosen our solutions, and we look forward to a long-term partnership. We believe that the decision of this reputable customer to choose our solution following their POC will encourage other customers that are currently going through a similar process.”

Enquiries

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